

**CENTURY 21<sup>®</sup>**

Preferred Realty, Inc.

# RELENTLESS

**10**

REASONS TO  
JOIN US

**All centered  
around you**

Giving you 121% support to grow your  
business.



**PLUS**

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Our  
Marketing  
Plan

# CENTURY 21<sup>®</sup>

Preferred Realty, Inc



This packet is to answer questions you may have about who CENTURY21 Preferred Realty is and how our strategic plan has brought us success.

You may have questions like:

- How are you going to help me grow my business?
- What does C21 Preferred Realty do differently from the rest?
- How will my business fit into the company culture?

Our experiences have proven to drive success even in the toughest markets. We are relentless in our passion to support our agents and help them take their business to the next level.



A stylized, handwritten signature in black ink, appearing to read "Jeff Montemarano".

**JEFF MONTEMARANO**  
President  
Century 21 Preferred Realty  
973-838-3600  
century21pref@gmail.com  
www.C21P.com



## CONTENT

**01. Top 10 Reasons to Join Century 21 Preferred Realty**

**02. CRM**

**03. 21ONLINE Tools and Resources**

**04. Marketing Plan**

**And much more!**

TOP 10

# REASONS TO JOIN C21 PREFERRED REALTY



## 1 BE IN BUSINESS FOR YOURSELF... BUT NOT BY YOURSELF

We have a team that's ready to give you 121%.

## RESPECT

2 CENTURY21, is the most respected brand in the industry.

## 3 4 LOCATIONS AND GROWING

Wherever your business may take you, you're close to home.

## EXPERIENCED

4 From residential to commercial we've got you covered. We have in house experts to help you every step of the way.

5 CONVENIENT & STRESS FREE  
Highly skilled sales and marketing professionals are our strongest asset. You have support from your listing appointment to closing your property.

6 CONNECTED  
We partner with a lot of professionals. From lending company to cleaning crew we are connected.

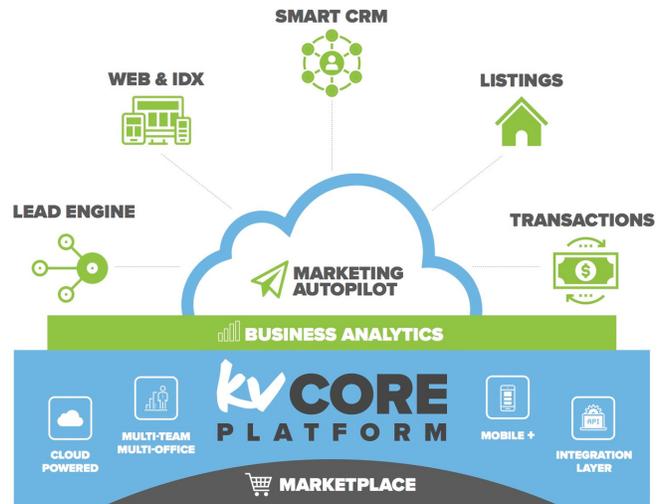
7 PARTNERSHIP  
We believe transparency and a fun work culture is important. We keep you in the loop and treat each other like family.

8 TECHNOLOGY  
We use advanced technology to market your property ensuring your listing is easily viewed by potential buyers

9 MARKETING  
Century 21 Preferred employs an in house marketing team to create impactful materials and deploy them to a strategic, targeted audience.

10 SOLD  
Everything we touch turns into SOLD.



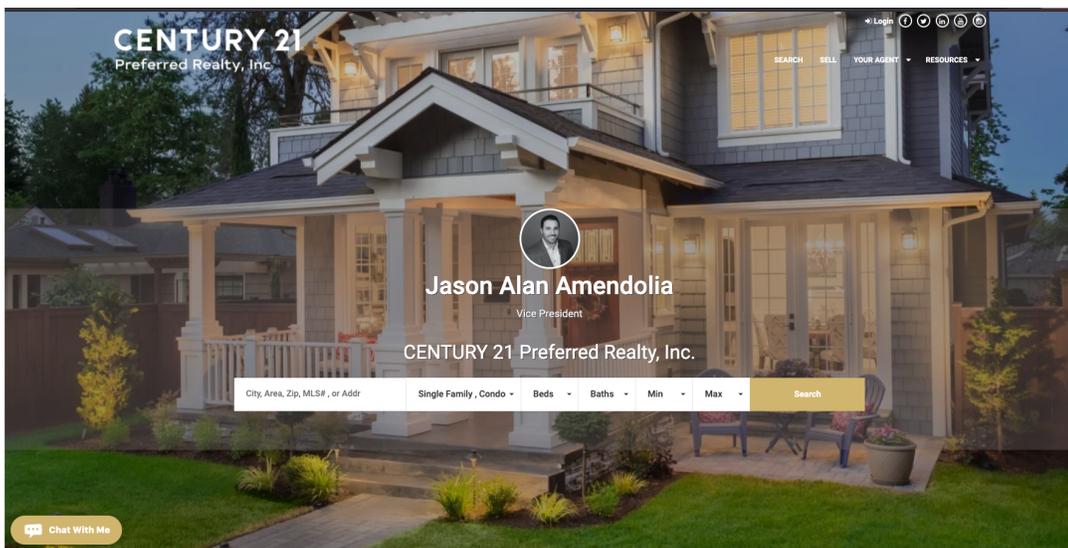


## What is kvCORE?

kvCORE is a cloud-based real estate platform developed for use by real estate brokers. It aids with generating high-quality leads and tracking the sales pipeline until purchase. Users can access the platform on all web-enabled devices including mobile phones, computers, and tablets.

kvCORE integrates lead generation and marketing tools and offers landing page creation, listing videos, squeeze pages, and more for modern real estate brokerages. It makes use of Facebook, Google PPC, and other lead channels to help users gather high-quality leads and allows businesses to share content such as blogs and videos on social media to gain a wider reach. kvCORE also has a Smart CRM (customer relationship management) that handles lead-generation along with the user's sphere of influence.

kvCORE allows users to share real estate listings on the channels of their choice and send the most appropriate listings to prospective clients. It can be integrated with platforms such as Brokermint, Dotloop, Skyslope and more to display all business-related insights on a single screen. It also has a marketing autopilot for intelligent follow-up on leads.



**CENTURY 21**



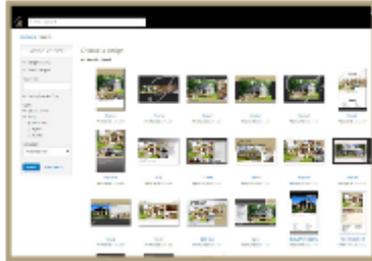
**ALL CENTERED AROUND YOU.**



# YOUR ONLINE PLATFORM FOR ACCELERATING YOUR BUSINESS GOALS.

21ONLINE.COM IS YOUR GATEWAY TO THE MANY RESOURCES AND SYSTEMS THAT CAN SET YOU APART FROM THE COMPETITION. THROUGH THIS SECURE PORTAL YOU CAN VIEW YOUR LISTINGS, MANAGE LEADS, ACCESS OUR CRM SYSTEM, READ THE LATEST INDUSTRY NEWS, LAUNCH POWERFUL MARKETING TOOLS AND SO MUCH MORE. THE SITE AND MANY OF ITS APPLICATIONS ARE MOBILE RESPONSIVE, SO YOU CAN TAKE THEM WITH YOU ON YOUR TABLET OR SMART PHONE. EXPLORE THE FOLLOWING PAGES AND SEE HOW 21ONLINE.COM CAN HELP YOU MANAGE AND GROW YOUR BUSINESS.

## CENTURY 21 Business Builder®



**Keep your name top-of-mind with prospects and clients.**

CENTURY 21 Business Builder® is a customer relationship manager (CRM) and marketing engine designed specifically for real estate sales professionals. This comprehensive system enables you to design, create, and manage marketing campaigns, actively engage your contacts and clients, and cultivate relationships from the initial lead to a successful home sale. The tool is integrated with LeadRouter™, dash and 21Online.com, thereby creating a seamless, easy-to-use experience.

## THE GOLDEN RULER®



**Maximize and measure online visibility.** THE GOLDEN RULER® provides comprehensive reports on consumer views and leads, derived from the distribution of your dash and 21Online.com enhanced listings to over 200 real estate industry and aggregator websites. With it, you can send your sellers a weekly report that shows how well their listing is doing versus other listings in the market.



## My C21® Site

**Expand your online exposure to clients and improve your business.** 93% of home buyers use the Internet to search for a new home.\* As real estate professionals, it is critical to be visible online. My C21 Site is a tool that provides the power to create high quality websites in English as well as Spanish, leveraging century21.com tools and resources. It is available for affiliated agents, teams and offices for both residential and commercial markets.

\*2018 National Association of REALTORS® Profile of Home Buyers and Sellers



## The 21Online.com homepage is your personal dashboard.

Transitioning from a utility site to a productivity platform, the new 21Online.com offers a truly personalized experience based on preferences and behaviors. Powered by Adobe™ Experience Manager (AEM), the site's mobile-first responsive design also allows you to start tasks and pick up where you left off on another device.

# CENTURY 21.

## CENTURY 21 Preferred Client Club<sup>SM</sup> (PCC)



**Stay in touch with prospects and past clients effortlessly.** Experience the benefits of the CENTURY 21 Preferred Client Club<sup>SM</sup> to follow up with past clients and build their loyalty. It is our premier program that supports you in your customer relationship marketing efforts. This program automatically sends high quality communications 7 times per year over a 2-year, 5-year or 7-year period on your behalf. Enroll clients in this exclusive program to stay in touch with them over the long term without sacrificing your time. All mailings are personalized with your contact information and photo. You can add or renew clients easily through 21Online.com.



## Xpressdocs<sup>®</sup> Direct Marketing

**Present your office and properties with style.** This powerful suite of tools puts a wide range of promotional products at your fingertips, from business cards to promotional materials with CENTURY 21 Company Name (DBA) logos. Use the Xpressdocs selection of CENTURY 21<sup>®</sup> Marketing materials to create customized collateral that make your properties stand out.

# DEFY MEDIOCRITY. DELIVER EXTRAORDINARY EXPERIENCES.

## CENTURY 21 Brand Studio<sup>SM</sup>

**Create professional-looking marketing efficiently.**

CENTURY 21 Brand Studio<sup>SM</sup>, equipped with the Asset Library and My Logos, enables you to create compelling marketing pieces across different media formats, such as print, online, outdoor and video.

The Asset Library offers you a wide selection of design elements, ranging from logos and photos (with unlimited domestic U.S. use)\* to yard signs and PowerPoint templates. With My Logos, you can access and download the full library of CENTURY 21 Company Name (DBA) logos. All available creative materials are brand-approved, so you leverage everything the CENTURY 21 brand has to offer. With this one-stop platform, you could be done in a matter of minutes, saving both time and money.



\*International users can inquire on photo use by sending an inquiry to [compliance@century21.com](mailto:compliance@century21.com).



## CENTURY 21 University<sup>®</sup>

**Build long-term success and profitability.** CENTURY 21 University provides system members with access to comprehensive development paths with robust content. Flexible learning solutions are available both live and virtually. The course content is designed for both experienced veterans as well as those wanting to launch a lucrative real estate sales career. Webinars, podcasts and videos supplement the course content but can also be utilized as stand-alone resources. Both sales associates and business leaders will enjoy the dynamic tools and resources which accompany our courses that focus on business generation and growth, this includes the productivity dashboard that helps users set production and recruiting goals while monitoring their progress.

## CENTURY 21® Unique Property Sites

**Increase online listing exposure and generate more leads.** CENTURY 21 Unique Property Sites are professionally designed individual property websites automatically created for each residential listing on century21.com and for each commercial listing on century21commercial.com. These sites are dedicated to selling that particular property and with unique domain names like 123MainSt.C21.com; it can make it easier for consumers to find them and connect with the listing sales associate.



## ToolkitCMA™

**CENTURY 21 System members have access to ToolkitCMA.**

ToolkitCMA is a cloud-based software that provides real estate professionals a way to quickly and easily create listing proposals, marketing presentations with photo CMAs, and property flyers for all listing and selling occasions. The software is easy to use and automatically merges comparable property and picture content from your MLS into presentations, property flyers, and buyer tour documents.



## RealSatisfied & CENTURY 21® Quality Service Survey (QSS)

**Capitalize on positive feedback.** Brokers and affiliated sales associates will automatically have a RealSatisfied QSS sent to their clients email for every transaction closed in the dash system. Feedback received from customers can then be used to measure performance on key service delivery attributes as well as to better align themselves with customer needs and expectations. The testimonials received on completed surveys can be syndicated and published to century21.com, realtor.com®, Facebook®, Twitter®, and more. Top performing offices and sales associates are recognized based on their survey results with Quality Service Awards.

	Rate	4 of 5	5 of 5	100% Response	Total	Outstanding
Communication	5	0	0	0	0	0
Client History	5	0	0	0	0	0
CRM	5	0	0	0	0	0
Knowledge of Market	5	0	0	0	0	0
Marketing	5	0	0	0	0	0
Response to Client Needs	5	0	0	0	0	0
Service	5	0	0	0	0	0
Understanding of Property Needs	5	0	0	0	0	0
Work Ethic	5	0	0	0	0	0
Overall Satisfaction	5	0	0	0	0	0
Client Referrals	5	0	0	0	0	0

## CENTURY 21 Awards



**Showcase your accomplishments and build customer confidence.** Offices, teams, and individuals can earn recognition based on performance, including CENTURY 21 National Awards, Masters Awards, and CENTURION® Awards. Find criteria, forms, and other award-related materials in the Awards area of 21Online.com. Award winners can add distinguishing award logos to their marketing materials to showcase their professional credibility.



## CENTURY 21 Social Ad Engine

**Promote your listings easily on social media to get measurable business results.** The Social Ad Engine is a robust platform you can use to create Facebook® and Instagram® campaigns that increase awareness of your listings, drive traffic to your websites and generate new business leads. Every campaign is based on your business goals, optimized using Facebook® algorithms and ready to publish within minutes.

# CENTURY 21.

**Want to try our tools? Request a guest pass. Scan here: ---->**



SCAN ME

# TRANSACTIONAL TO EXPERIENTIAL

Celebrating 50 years as a franchise leader and innovator, the CENTURY 21® brand is proud to be named the **#1 Fastest Growing Franchise** as we strive to transform the real estate industry by elevating every transaction to make it an experience worth celebrating.

**#1  
LEADER  
IN BRAND  
AWARENESS**

22 YEARS RUNNING

CENTURY 21

**MOST  
RECOGNIZED  
NAME IN  
REAL ESTATE**

CENTURY 21

**MOST  
RESPECTED  
IN THE  
INDUSTRY**

CENTURY 21

Want to know what it takes to deliver 121% every day? Tune in to “**The Relentless**” podcast as thought leaders across industries explore what makes a salesperson extraordinary.



[slate.com/c21relentless](https://slate.com/c21relentless)

CENTURY21.COM

CENTURY 21

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Study Source: 2020 Ad Tracking Study. The survey results are based on 1,200 online interviews with a national random sample of adults (ages 18+) who are equal decision makers in real estate transactions and active in the real estate market (bought or sold a home within the past two years or plan to purchase or sell a home within the next two years).

Brand awareness question based on a sample of 1,200 respondents. Results are significant at a 90% confidence level, with a margin of error of +/- 2.4%. Recognition question based on consumers aware of brand in question. Results are significant at a 90% confidence level, with a margin of error of +/- 2.4%. The study was conducted by Kantar Group Limited (formerly Millward Brown), a leading global market research organization, from November 9-30, 2020.



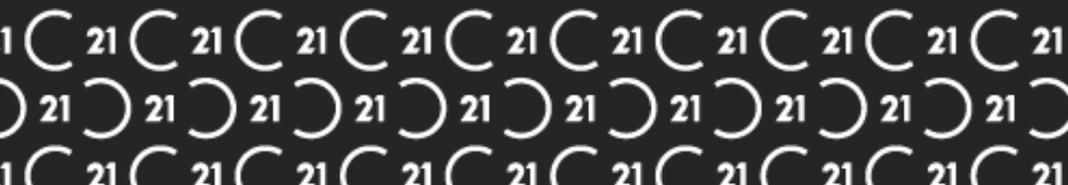
# SINGLE SIGN ON PLATFORM C21 PREFERRED NETWORK A CENTRALIZED DATABASE



A screenshot of the C21 Preferred Network web application. The interface includes a dark blue sidebar with navigation options like 'Find Rooms', 'FAVORITES', 'COMPANY ROOMS', 'PROPERTIES', and 'RESOURCES'. The main content area shows a 'New Listings' section with a search bar and a listing for 'Smoke Rise Listing' by Jason Alan, including details like '4br / 4.5 bath', 'Region: North%20Jersey', 'City: Kinnelon', and 'Address: 20 Brush Hill'. A large, semi-transparent 'DATA BASE' watermark is overlaid on the bottom right of the screenshot.



## A NETWORK FOR EVERYTHING



# MARKETING



## Digital Marketing

Real estate in the digital age

**+** PLUS OUR MARKETING PLAN



# Digital Marketing

REAL ESTATE IN THE DIGITAL AGE

Digital marketing includes all marketing efforts that use the internet or an electronic device. Businesses will utilize various digital channels to reach their consumers, including mobile devices, social media, search engines, email, and other channels.

- Social media and watching video content are the two most popular online activities.
- On average, 46% of users act after viewing a video ad.
- Over 51% of smartphone users have found new brands or products while searching from their mobile device.
- 80% of consumers will remember a video ad they viewed in the past 30 days.
- 37% of online shoppers report using social media for inspiration when they're ready to make a purchase.

## THE HOME BUYING PROCESS BY GENERATION

When it came to the different generations, searching online was still key in their home buying process with 98% of older Millennials searching on online websites compared to 89% of older Boomers and 72% of the Silent Generation. There really was a difference when you compare their first steps in the home buying process as 47% of Gen Xers looked online for properties for sale, 29% of the Silent Generation contacted a real estate agent first, and 26% of older and younger Millennials talked with a friend or relative.

# OUR MARKETING STRATEGY

## DIGITAL MARKETING

### DIGITAL HOME PORTFOLIO

Digital Marketing Copies  
Social Ready Posts  
SEO Keywords  
Trending Hashtags  
Unique Property Site

### SOCIAL AMPLIFICATION

Organic Social Posts  
Website Inclusion  
KV Core Lead Gen  
Paid Targeted Ads

### CENTURY 21 DIGITAL

Your home will be listed in the CENTURY21 system with SEO.

The C21 website receives over 1.3 million unique visitors a month

## TRADITIONAL MARKETING

### LISTING COLLATERAL

Showcase your home through visually impacting traditional listing materials:

Postcards  
Flyers  
Highlights

### AMPLIFICATION

Email Drip Campaign  
Email Blast  
Targeted Mailer  
C21 Sign on Property

### MISC

Newsletter Inclusion  
Home Guide  
In-house Marketing Director



Don't settle for average,  
unless you're in the market for it.

**CENTURY 21.**

Preferred Realty, Inc

RELENTLESS MOVES

# YOUR LISTING ON 170+ WEBSITES NATIONWIDE

To connect with as many buyers as possible, the C21<sup>®</sup> Syndicated Listings Program distributes your listing to hundreds of websites to expand online reach and drive leads.

**CENTURY 21.**  
century21.com

**CENTURY 21.**  
Global

**CENTURY 21  
COMMERCIAL.**

**CENTURY 21  
FINE HOMES  
& ESTATES.**

 **Homes.com**  
130+ SITES

**GANNETT**  
40 SITES

**LandWatch**  
20+ SITES

**ListHub**  
10+ SITES

**MANSION  
GLOBAL**

**ADWERX**

**HomeFinder**  
.com

**duPont  
REGISTRY**

**Robb Report**

**officespace**  
.com

**JamesEdition**  
The World's Luxury Marketplace

**REAL-Buzz**  
Global Real Estate Network  
powered by realtor.com

**Keyboom!**  
PRO

**BACK AT YOU!**

**LUXURY**  
REAL ESTATE

**LDCRE**

**zeta**

**CRETECH**

**CIMLS**

**zumper**

**CENTURY 21.**  
Preferred Realty, Inc.

# YOUR LISTING ON 170+ WEBSITES NATIONWIDE

To connect with as many buyers as possible, the C21® Syndicated Listings Program distributes your listing to hundreds of websites to expand online reach and drive leads.

<https://activepipe.com>  
<https://www.adwerx.com>  
<https://www.backatyou.com>  
<https://www.cimls.com>  
<https://www.cretech.com>  
<http://www.dupontregistry.com>  
<https://homefinder.com>  
<https://www.homes.com>

#### JamesEdition Extended Network Sites

[https://www.jamesedition.com/real\\_estate](https://www.jamesedition.com/real_estate)  
<https://expansion.mx>  
<https://www.bloomberg.com/pursuits/property-listings>  
<http://keyboom.tv>

#### Land.com Extended Network Sites

<https://www.land.com/>  
<https://dressagetoday.com/page/properties-for-sale>  
<https://equusmagazine.com/page/properties-for-sale>  
<https://highplainsfarmcredit.com/resources/property-search>  
<https://horseandrider.com/page/properties-for-sale>  
<https://huntinglife.com/resources/hunting-property>  
<https://practicalhorsemanmag.com/page/properties-for-sale>  
<https://utopiaranchreality.com>  
<https://www.agcarolina.com/Services/Property-for-Sale.aspx>  
<https://www.aggeorgia.com/services/property-for-sale.aspx>  
<https://www.agnewmexico.com/property-for-sale/search-properties-for-sale>  
<https://www.agsouthfc.com/products-and-services/property-for-sale/property-for-sale.aspx>  
[https://www.agupdate.com/midwestmessenger/pages/loa/land\\_for\\_sale.html](https://www.agupdate.com/midwestmessenger/pages/loa/land_for_sale.html)  
<https://www.agweb.com/land/default.aspx>  
<https://www.alabamaagcredit.com/land-of-property-search>  
<https://www.alabamafarmcredit.com/search-for-property/lands-of-america>  
<https://www.americancowboy.com/page/properties-for-sale>  
<https://www.capitalfarmcredit.com/resources/land-of-property-search>  
<https://www.carolinafarmcredit.com/services/property-for-sale.aspx>  
<https://www.centraltexasfarmcredit.com/lands-of-america-properties>  
<https://www.colonialfarmcredit.com/services/property-sale>  
<https://www.cowboysindians.com/real-estate/>  
<https://www.equine.com/real-estate-for-sale>  
<https://www.equisearch.com/page/properties-for-sale>  
<https://www.farmcredit-fl.com/Resources/Property-for-Sale/Lands-of-America.aspx>  
<https://www.fcsamerica.com/products/tools-services/property-search>  
<https://www.findfarmcredit.com/find-rural-real-estate>  
<https://www.frontierfarmcredit.com/services/property-search>  
<https://www.heritagelandbank.com/resources/property-search>

<https://www.kwland.com>  
<https://www.landandfarm.com>  
<https://www.landsofamerica.com>  
<https://www.landsoftexas.com>  
<https://www.landwatch.com>  
<https://www.legacyaca.com/property-search/lands-of-america-property>  
<https://www.lonestaragcredit.com/real-estate/lands-of-america-properties>  
<https://www.louisianalandbank.com/real-estate/lands-of-america-properties>  
<https://www.motherearthnews.com/land-for-sale>  
<https://www.mslandbank.com/resources/landforsale>  
<https://www.myfcsfinancial.com/tools-resources/search-property-and-land-for-sale>  
<https://www.mysanantonio.com/realestate/land-sales>  
<https://www.plainslandbank.com/property-search>  
<https://www.rivervalleyagcredit.com/>  
<https://www.rliland.com/the-land-connections>  
<https://www.texasfcs.com/property-search/search-properties-for-sale>  
<https://www.ldcre.com>

#### ListGlobally Extended Network Sites

<http://99acres.com>  
<http://acheter-louer.fr>  
<http://anjuke.com>  
<http://ar.international.goplaceit.com/es>  
<http://arkadia.com>  
<http://city24.ee>  
<http://city24.lv>  
<http://co.international.goplaceit.com>  
<http://cotelittoral.fr>  
<http://darproperty.co.tz>  
<http://domy.pl>  
<http://dotproperty-kh.com>  
<http://dotproperty.co.th>  
<http://dotproperty.com.mm>  
<http://dotproperty.com.my>  
<http://dotproperty.com.ph>  
<http://dotproperty.com.sg>  
<http://dotproperty.com.vn>  
<http://dotproperty.hk>  
<http://dotproperty.id>  
<http://dotproperty.la>  
<http://eastwestproperty.com>  
<http://edenway.co.uk>  
<http://fang.com>  
<http://globaliza.com>  
<http://go853.com>  
<http://goplaceit.listglobally.com>  
<http://hausples.com.pg>  
<http://homeglobally.com>

<http://hurriyetemlak.com>  
<http://immobiliare.it>  
<http://immobilier.lefigaro.fr>  
<http://immonc.com>  
<http://immopf.com>  
<http://immostreet.ch>  
<http://imot.bg>  
<http://imovina.net>  
<http://kamicasa.com>  
<http://kamicasa.pt>  
<http://kangalou.com>  
<http://laprovence-immobilier.com>  
<http://mesto.ua>  
<http://mitula.com>  
<http://morizon.pl/>  
<http://mubawab.com.qa>  
<http://mubawab.ma>  
<http://mx.international.goplaceit.com>  
<http://oferty.net>  
<http://pe.international.goplaceit.com>  
<http://persquare.co.za>  
<http://properstar.ae>  
<http://properstar.at>  
<http://properstar.be>  
<http://properstar.ca>  
<http://properstar.ch>  
<http://properstar.co.nz>  
<http://properstar.co.uk>  
<http://properstar.co.za>  
<http://properstar.com.au>  
<http://properstar.com>  
<http://properstar.de>  
<http://properstar.dk>  
<http://properstar.es>  
<http://properstar.fr>  
<http://properstar.hk>  
<http://properstar.it>  
<http://properstar.jp>  
<http://properstar.nl>  
<http://properstar.pt>  
<http://properstar.qa>  
<http://properstar.ru>  
<http://properstar.se>  
<http://properstar.sg>  
<http://proprietes.lefigaro.fr>  
<http://publimaison.ca>  
<http://reality.sk>  
<http://selektimmo.com>  
<http://seloger.com>  
<http://senegalcity.com>  
<http://sodichan.com>  
<http://sokna.tn>  
<http://spitogatos.gr>

# PROFESSIONAL PHOTOGRAPHY



A picture is worth a thousand words! Professional real estate photography makes a measurable difference in the selling power of a listing. Therefore, CENTURY21 Preferred provides professional photography on all its listings.

## PROFESSIONAL VIDEOGRAPHY

Real estate videography can help your home stand out. A virtual tour of your home will entice buyers to come see it in person. CENTURY21 Preferred Realty offers a professional videographer on certain listings to help the home sell.



Don't settle for average,  
unless you're in the market for it.

**CENTURY 21.**  
Preferred Realty, Inc  
**RELENTLESS MOVES.**

# Marketing For You



**JUST LISTED**  141 Lembeck Ave  
Jersey City, NJ 07305  
\$565,000



**AVAILABLE LISTING**

**CENTURY 21**  
Preferred Realty, Inc.  
Kinross Office  
Smoke Rise North Gate  
42 North Wood Kinross, NJ 07405  
(973) 838-3600

 188 Harcourt  
Bergenfield, NJ 07621  
\$489,900



**JUST SOLD**

 67 Hauxhurst  
Weehawken, NJ 07086  
Listing Agent: Richard Basili

**CENTURY 21**  
Preferred Realty, Inc.

## You sell your listing...we'll sell you

When it comes to marketing and advertising, we're always looking for the best ways to connect you with buyers and sellers.

We recognize that marketing is at the core of what you do every day, so our tools help to make marketing yourself simple and effective. Whether it's print, digital, social, radio or outdoor, we've done the hard work of designing distinctive, customizable, attention-grabbing ads so that you can utilize what we have done on a national level in your local advertising. Now you can focus on what you do best.

### We offer our agents:

- Free Marketing support
- Personalized website and lead generation tools
- Access to 21 Online - a productivity portal to create your professional presentations and social media content at no cost
- Social Media scheduling and content creation
- Free Dotloop access
- A cloud based phone system to take your calls whenever, wherever YOU are.
- A dedicated support team to help your business grow

# Support From Our Team

**NEW LISTING**



**CENTURY 21.** Preferred Realty  
**723 Clark Ave, Ridgefield, NJ, 07657**  
 Preferred Realty



**Sold**



291 Varick St. Jersey City

**Sold**



115 Highland Ave. Jersey City

**Sold**



40 Glenwood Ave. Jersey City

**Sold**



234 10th St. Jersey City

**Sold**



1315 Washington St. Hoboken

**Sold**



1032 Willow Ave. Hoboken

**Sold**



1100 Maxwell Ln. Hoboken

**Sold**



818 Jefferson St. Hoboken

## GET YOUR PROPERTY SOLD

**CENTURY 21.**  
 Preferred Realty, Inc.  
 Butler | Hoboken | Kinnelon | Union  
[www.C21P.com](http://www.C21P.com)

**CALL US TODAY**  
**201.792.7601**  
 220 Washington St. Hoboken, NJ 07030



**A RELENTLESS REAL ESTATE SERVICE PLAN**

PREPARED ESPECIALLY FOR:  
 TOM & MARY WHITE  
 7 Deep Run Court  
 Hunt Valley, MD 21030

FOR THE PROPERTY LOCATED AT:  
 7 Deep Run Court

PREPARED BY:  
 Angela McKendrick, CRS, GRI  
 Agent  
 Century 21 Real Estate LLC  
 123 Marsh Street  
 Hunt Valley, MD 21030

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